

CWS Board Meeting Minutes February 7, 2025 9:00 am @ Merchants Capital

Attendees: Mike Dury, Amber Fields, Eric Glanders, Teddy Guzek, Ann Kellison, Mark Leyden, Tyler Mayer, Sandy Pasotti, Matt Tyner, Jill Robisch, Fred Yeakey

1. Welcome and Prayer: Fred Yeakey

2. Approval of Minutes and Contract Addendum: Ann Kellison

- a. January 10, 2025 Meeting Minutes
 - i. Ann called for a motion to approve the 1/10/25 meeting minutes; Jill Robisch motioned to approve; Mark Leyden seconded the motion
 - ii. No oppositions; 1/10/25 meeting minutes were approved
- b. Addendum to 2025-26 CWS Partner Contracts
 - In consultation with Craig Doyle, pro bono counsel and former PCR board chair, the recommendation was to create an addendum to the contracts for the FY26 fiscal year with any pertinent changes rather than re-creating an entirely new contract; partners will be asked to sign the addendum only
 - Ann called for a motion to approve the use of an addendum to the FY26 contracts; Mike Dury motioned to approve the use of an addendum; Matt Tyner seconded the motion
 - No oppositions; the use of an addendum for the FY26 contracts is approved

3. School Update: Ann Kellison and Tyler Mayer

- a. Lilly Endowment RFP Update
 - At the advice of board member and grant consultant Melissa Beckwith, DORIS Research Group is partnering with PCRHS to gather qualitative and quantitative data to support the RFP
 - ii. DORIS has conducted dozens of interviews with students and others in the school community
 - iii. A new piece to the proposal is the addition of a CWS Success Coach (Ann Taylor) who will support both students and Career Mentors on



continued formation, job skills support, implementation of best practices, etc; this is in the pilot stage and Ann will begin working with a limited number of partners including Eli Lilly

- b. Cristo Rey Network Board of Directors Presentation in Las Vegas
 - Ann and Tyler presented on the PCRHS CWS board structure and processes which align with a similar structure created (unknowingly) at about the same time by the Cristo Rey Network
 - ii. Due to the innovative and impactful structure of our CWS board, the CRN is using it as a model for all other CRN schools
- 4. UIndy Student Business Leadership Academy (SBLA) Golf Outing 4/17/25 @ Brookshire Golf Club 10:00 am: Ann Kellison and Tyler Mayer
 - a. PCRHS was approached by UIndy SBLA to partner in the golf outing for which all proceeds will go to PCRHS (last year's tournament raised \$60K)
 - b. Denny Sponsel CEO/Owner at RJE Business Interiors and PCRHS partner was given the opportunity to choose this year's non-profit recipient of the proceeds and he chose PCRHS (former longtime recipient was Christel House)

5. Prospecting: Mike Dury

- a. Discussion took place on cultivating more non-profit CWS partners who are a good fit for PCRHS
- b. Both Jill Robisch and Amber Fields mentioned that they have multiple contacts that they could investigate for partnership
- c. Matt Tyner requested that a list of NPJ partners be created for use by CWS board members in future conversations with potential funders
- 6. Review of Current Prospects List: Ann Kellison (several updates were made please review the spreadsheet for details)
- 7. CWS Partner Renewal Event 2/27/25 at the Indy Zoo: Ann Kellison
 - a. Invitations and follow up emails to all current partners were sent last week and this week, respectively; Ann encouraged the board members to invite prospects to the event



- b. Suggestion was made to add the news about the new CWS Success Coach to the agenda
- c. Eric Dozier is featured speaker; Rob Shumaker will also speak if his schedule allows; Andy Cassler will talk briefly about funding of NPJ's; Javion Newell is featured student speaker
- d. After the event concludes, a short video of Tyler will be sent to all current partners with the contract addendum also attached

8. John Lechleiter Dinner 4/30/25 at the Conrad: Ann Kellison

- a. Goal is to have 15-20 decision makers from prospect companies in attendance
- b. Both existing companies with more capacity and prospects will be invited
- c. Ann will create a tiered list and share it with the board
- d. Suggested companies to invite were added to the spreadsheet

9. Housekeeping Items: Ann Kellison

 a. Next meeting 3/7/25; RJE Business Interiors, 621 E. Ohio St., Indianapolis, IN 46202